



DIRECTORS:

S.N. Waruhiu Chairman
P.T. Kanyago Group Managing Director
* M.V.A. Newman
A.A. Moody-Awori
** E. Habermacher
* K.M. Atkinson
* K.J. Gilks
K. Mwendia
R.B. Markham (Appointed 3rd March, 1992)
* British ** Swiss

SECRETARY:

K. Mwendia

REGISTERED OFFICE:

Etcoville
Off Enterprise Road
Industrial Area
P.O. Box 40433 NAIROBI

AUDITORS:

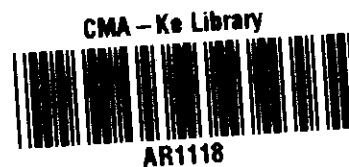
Peat Marwick
Jubilee Insurance Exchange
Mama Ngina Street
P.O. Box 40612 NAIROBI

BANKERS:

Barclays Bank of Kenya Limited
Enterprise Road Branch
P.O. Box 18060 NAIROBI

and

Commercial Bank of Africa Limited
Wabera Street
P.O. Box 30437 NAIROBI



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A15 999

1992

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1. Express Kenya Limited - Periodicals
2. Freight and postage - Kenya - Nairobi - Kenya

NOTICE OF THE ANNUAL GENERAL MEETING TO SHAREHOLDERS

Notice is hereby given that the 22nd Annual General Meeting of the Company will be held at The Norfolk Hotel, Harry Thuku Road, Nairobi on Thursday, 25th February 1993 at 12.00 Noon.

BUSINESS

- 1 To receive and consider the balance sheet and accounts together with the Auditors' report thereof and the report of the Directors for the year ended 30th September 1992.
- 2 To consider the recommendation of the Board to declare a first and final dividend of 40% (KShs.2.00) per share to be paid on 5th March 1993 to shareholders on the Company's register of Members as at the close of business on 25th February 1993.
- 3 To re-elect Directors in accordance with the Company's Articles of Association.
 - (a) Mr R. B. Markham retires in accordance with Article 90 of the Articles of Association and being eligible offers himself for re-election.
 - (b) The following Directors retire by rotation in accordance with Article 113 of the Articles of Association and being eligible offer themselves for re-election:
 - (i) Mr K. M. Atkinson
 - (ii) Mr E. Habermacher
4. To re-appoint Peat Marwick as Auditors and to authorise the Directors to fix their remuneration.

By order of the Board
K. Mwendia
Secretary
Date: 20th January, 1993

2007/1118

NOTES

- 1 A Member entitled to attend and vote is entitled to appoint a proxy or proxies to attend and vote in his stead. A proxy need not be a Member of the Company.
- 2 Proxy forms must be deposited at the Registered Office of the Company, P O Box 40433, Etcoville, off Enterprise Road, Nairobi, not later than 48 hours before the time of holding the meeting.

TANGAZO LA MKUTANO MKUU WA KILA MWAKA KWA WENYE HISA



Tangazo linatolewa hapa kwamba Mkutano Mkuu wa 22 wa kila Mwaka wa Kampuni hii utafanywa katika The Norfolk Hotel, Harry Thuku Road, Nairobi mnamo Alhamisi Februari 25, 1993 kuanzia saa sita aduhuri (12.00 noon)

SHUGHULI:

- 1 Kupokea na kufikiria taarifa ya hesabu ya mapato na matumizi na uhasibu pamoja na taarifa ya Wakaguzi na taarifa ya Wakurugenzi kwa mwaka uliomalizika Septemba 30, 1992.
- 2 Kufikiria pendekezo la Halmashauri ya Wakurugenzi la kutangaza mgao wa faida wa kwanza na wa mwisho wa asilimia 40 (Shs. 2.00) kwa kila hisa ili kulipwa mnamo Machi 5, 1993 kwa wenye hisa wa kampuni ambao watakuwa katika rejista ya Kampuni kufikia wakati wa kufunga vitabu mnamo Februari 25, 1993.
- 3 Kuwachagua tena Wakurugenzi kuambatana na Katiba ya Kampuni:
 - (a) Bw. R.B. Markham anastaafu kuambatana na fungu 90 la kanuni za kampuni na kwa kuwa anaweza kuchaguliwa anajitolea achaguliwe tena.
 - (b) Wakurugenzi wafuatao wanastaafu kwa kubadilishana kuambatana na kanuni 113 ya katiba ya Kampuni na kwa kuwa wanaweza kuchaguliwa wamejitolea wachaguliwe tena:
 - (i) Bw. K. M. Atkinson
 - (ii) Bw. E. Habermacher
- 4 Kuwateua upya Peat Marwick kama Wakaguzi na kuwaidhinisha Wakurugenzi waamue malipo yao.

Kwa amri ya Halmashauri
K. Mwendia
Katibu
Tarehe: Januari 20, 1993

MUHIMU

- 1 Mwanachama ambaye anastahili kuhudhuria Mkutano Mkuu wa Mwaka na kupiga kura ana haki ya kuteua mwakilishi ama wakilishi kuhudhuria mkutano huo na kupiga kura kwa niaba yake. Mwakilishi si lazima awe mwanachama wa kampuni hii.
- 2 Fomu za uwakilishi ni lazima zifikie Afisi iliyosajilishwa ya Kampuni hii P.O.Box 40433, Etcoville, kando ya Enterprise Road, Nairobi, katika muda usiozidi masaa 48 kabla ya mkutano kufanyika.

DIRECTORS' REPORT

The Directors submit their report together with the audited accounts for the year ended 30th September, 1992.

1. RESULTS	K£
Profit before taxation	1,224,501
Taxation	(397,111)
Profit after taxation	827,390
Proposed dividend	(480,000)
Profit retained	<u>347,390</u>

2. DIVIDEND

The Directors recommend a first and final dividend of KShs 2.00 per share amounting to K£ 480,000 (1991 - K£ 480,000).

3. DIRECTORS

The Directors of the Company since 1st October, 1991 were:

S.N. Waruhiu	Chairman
P.T. Kanyago	Group Managing Director
* M.V.A. Newman	
A.A. Moody-Awori	
** E. Habermacher	
* K.M. Atkinson	
* K.J. Gilks	
K. Mwendia	
R.B. Markham	(Appointed 3rd March, 1992)
* British	** Swiss

4. AUDITORS

The Auditors, Peat Marwick, will continue in office in accordance with Section 159(2) of the Companies Act.

5. APPROVAL OF ACCOUNTS

The accounts were approved at a meeting of the Directors held on 22nd December, 1992

By Order of the Board
K. Mwendia
Secretary
Date: 22nd December, 1992



Wakurugenzi wanawasilisha taarifa yao pamoja na hesabu zilizokaguliwa kwa mwaka uliomalizikia Septemba 30, 1992.

1. MATOKEO	Pauni
Faida kabla ya kodi	1,224,501
Kodi	(397,111)
Faida baada ya kodi	827,390
Mgao wa faida uliopendekezwa	(480,000)
Faida iliyosalia	<u>347,390</u>

2. MGAO WA FAIDA

Wakurugenzi wanapendekeza mgao wa kwanza na wa mwisho wa faida wa Shs 2.00 kwa kila hisa kadiri ya pauni 480,000 (1991 – pauni 480,000).

3. WAKURUGENZI

Wakurugenzi wa Kampuni hii tangu Oktoba 1, 1991 walikuwa:

S.N. Waruhiu	Mwenyekiti
P.T. Kanyago	Mkurugenzi Mkuu
* M.V.A. Newman	
A.A. Moody-Awori	
** E. Habermacher	
* K.M. Atkinson	
* K.J. Gilks	
K. Mwendia	
R.B. Markham	(Aliteuliwa Machi 3, 1992)
* Mwingereza	** Mswisi

4. WAKAGUZI

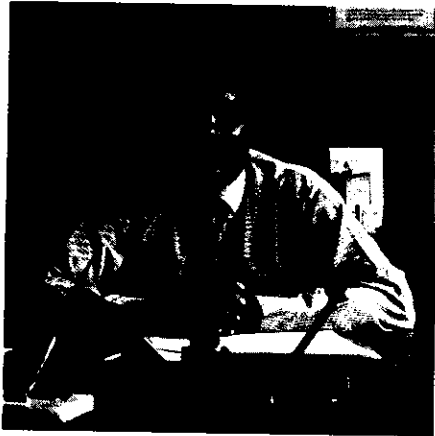
Wakaguzi, Peat Marwick, wataendelea na kazi ya ukaguzi kuambatana na fungu la 159(2) la Sheria ya Makampuni.

5. KUIDHINISHA HESABU

Hesabu za mapato na matumizi ziliidhinishwa katika mkutano wa wakurugenzi uliofanyika Decemba 22, 1992.

Kwa Amri ya Halmashauri
K. Mwendia
Katibu
Tarehe: Decemba 22, 1992

CHAIRMAN'S REPORT



S.N. Waruhiu
Chairman

As predicted in my last year's report, in 1992 the country experienced economic difficulties as a result of donor countries deferring new aid besides the general economic recession.

The shortage of foreign exchange caused the level of imports to decline substantially, thereby affecting the freight business of your company. The travel trade was also affected by the general uncertainty prevailing during the year. Despite these constraints, I am pleased to say that your company achieved good results.

Turnover increased to K£ 8,431,775 compared to K£ 7,293,384 in the previous year, an increase of 15.6%. Profit before taxation amounted to K£ 1,224,501 compared to K£ 1,349,229 in the previous year, reflecting a slight decline. Taxation amounted to K£ 397,111 compared to K£ 544,861 the previous year, the reduction arising partly from the lower tax rate. This leaves attributable profit of K£ 827,390 compared to K£ 804,368 the previous year, showing a slight increase of about 3%.

During the year, your company was restructured into two major divisions, namely; Freight and Travel, each being headed by a Managing Director. The restructuring was done mainly to strengthen the Travel Services Division now known as The Express Travel Group. Hitherto, this division had produced an insignificant portion of the results of your company but with the restructuring, it is expected to contribute more to the results of the company.

The performance of the individual divisions is summarised below:

FREIGHT SERVICES DIVISION

This division, headed by Mr. E. Habermacher continues to produce the bulk of the profits of the group. In spite of the difficult trading conditions, the Freight services Division produced good results

contributing about 75% of the group profits. The individual performance of the freight departments is as follows:

Courier Services: This department had its first full year of operation as the agent of Federal Express in East Africa. During the year services were introduced in Uganda and soon will be introduced in Tanzania. The potential of this new department is great and we shall exploit it to the maximum.

Seafreight Department: The clearing and forwarding arm of the company was slightly affected by the declining level of imports but still managed to produce good results.

Airfreight Department: Performed profitably and in line with what was expected.

Warehousing Department: Due to the declining level of imports, the volume of business in our warehouses dropped, particularly in the bonded warehouses. However, our Mombasa warehouses handle substantial volumes of tea for export as well as handling the export of all the tanning extracts in the country both of which continued to contribute to profitability.

Transport Department: As indicated in my earlier reports, the size of the fleet has been reduced but despite the reduction, this department continues to be in a profitable position.

Container Services: Although there was a reduced number of containers in our depot, the department recorded improved profitability.

THE EXPRESS TRAVEL GROUP

This division headed by Mr. Richard Markham after the restructuring is now geared to contribute an increasing share of the profit in the future. For the first time ever it contributed almost 25% of the results of the group and all things being equal, this percentage should increase. Individual departments performed as follows:

Europcar Department: Despite a reduced fleet the car rental business contributed commendably to the results of the group. The Mombasa branch did particularly well due to a lucrative contract from the US Air Force group which is engaged in the relief supplies to Somalia. This contract which has continued into the first quarter of the new financial year should ensure that Europcar performs well during this year.

Touring Department: Tourism was not very encouraging



during the year but we have now produced a new brochure which has been distributed to a wide number of clients and potential sources of business. The first priority in the new financial year is to establish our name in the world tourism market after which we think this department shall be a major contributor to group profit.

Travel Department: Did fairly well during the year. We have recently embarked on a vigorous television advertising campaign, as well as direct marketing in order to boost ticket sales. It should be noted that these advertising and marketing efforts also cover the other departments within The Express Travel Group.

As one of the first IATA agencies in Kenya and with a well established client base, the travel department should do well in future.

American Express Department: Did particularly well during the year and this performance is expected to continue.

DIRECTORATE

Mr. Richard Markham joined the Board on 3rd March 1992. He was previously the Marketing Director of Lonrho Hotels and has wide marketing experience in travel business. I welcome him to our Board and also take this opportunity to thank my fellow Directors for their continued support and co-operation during the year.

PERSONNEL

As a service company our staff are our biggest asset and I wish to thank them for continuing to give excellent services to our customers.

DIVIDEND

Your Board has recommended to the Annual General Meeting that the shareholders receive a first and final dividend of 40% on the paid up share capital. This dividend is the same as the one paid last year.

THE FUTURE

As already mentioned, the country is currently experiencing economic difficulties and it is not easy to predict the future with any degree of certainty. However, your Board of Directors and the Management are determined to obtain the best results possible under the circumstances. We will face the future with confidence and hope to continue producing good results for our shareholders.

S.N. Waruhiu
Chairman

TAARIFA YA MWENYEKITI

Kama nilivyobashiri katika ripoti yangu ya mwaka jana, mnamo 1992, nchi hii ilikumbwa na matatizo ya kiuchumi kwa vile nchi za kuifadhili zilisimamisha misaada mipya mbali na mshushuo wa kiuchumi kwa jumla.

Upungufu wa fedha za kigeni ulifanya viwango vya mizigo kutoka ng'ambo kupunguka sana, na kwa hivyo, kuathiri shughuli za kampuni yenu za usafirishaji mizigo. Biashara ya usafirishaji abiria pia iliathirika kwa jumla kutokana na mashaka yaliyokuwepo mwaka huo. Licha ya vikwazo hivi, nina furaha kusema kwamba kampuni yenu ilipata matokeo mazuri.

Mapato yaliongezeka hadi pauni 8,431,775 za Kenya yakinganishwa na pauni 7,293,384 za Kenya mwaka uliotangulia, ongezeko la asilimia 15.6. Faida kabla ya kodi ilikuwa pauni 1,224,501 za Kenya ikilinganishwa na pauni 1,349,229 za Kenya katika mwaka uliotangulia, ambapo iliteremka kidogo. Kodi ilikuwa pauni 397,111 za Kenya ikilinganishwa na pauni 544,861 za Kenya katika mwaka uliotangulia, ambapo ilipunguka pia kwa upande mmoja kutokana na kiwango cha chini cha kodi. Hii inabakisha faida ya pauni 827,390 za Kenya ikilinganishwa na pauni 804,368 za Kenya katika mwaka uliotangulia, ambapo iliongezeka kidogo kwa asilimia ipatayo tatu.

Katika mwaka huo, Kampuni yenu ilifanyiwa mabadiliko na kugawanywa katika idara mbili muhimu, ambazo ni usafirishaji mizigo na usafirishaji abiria, kila mojawapo ikiwa na mkurugenzi mkuu wake.

Mabadiliko hayo yalifanywa hasa kuimarisha Idara ya Huduma za usafirishaji abiria ambayo sasa inajulikana kama The Express Travel Group. Awali, idara hii ilikuwa ikileta mapato madogo kwa kampuni yenu, lakini kutokana na mabadiliko hayo, inatarajiwa kuchangia zaidi matokeo ya kampuni hii.

Matokeo ya kila mojawapo idara hizo binafsi ni kama yanavyo-elezwa hapa chini kwa kifupi:

IDARA YA HUDUMA ZA UCHUKUZI

Idara hii, ambayo inaongozwa na Bw. E. Habermacher, inaelelea kuleta sehemu kubwa ya faida ya kampuni. Licha ya hali ngumu za kibiashara, idara hii ilileta matokeo mazuri ikichanga asilimia 75 ya faida ya kampuni. Matokeo ya kibinafsi ya shughuli za idara hii ni kama yafuatavyo:

Huduma za Usafirishaji Barua na Vifurushi kwa Haraka (Courier Services)

Sehemu hii ilitimiza wajibu wake kwa mwaka wake wa kwanza kamili kama wakala wa Federal Express katika Afrika Mashariki. Katika mwaka huo, huduma zake zilianzishwa nchini Uganda na karibuni zitaanzishwa Tanzania. Nafasi ya faida zaidi kupatikana katika sehemu hii ni kubwa na tutaitumia kikamilifu.

Uchukuzi wa Mizigo kwa Meli (Seafreight): Sehemu ya kupitisha mizigo bandarini ya kampuni hii iliathirika kidogo kutokana na kupunguka kwa viwango vya mizigo kutoka ng'ambo lakini bado iliwahi kuleta matokeo mazuri.

Uchukuzi wa Mizigo kwa Ndege (Airfreight): Ilileta vyema faida kuambatana na matarajio yetu.

Uhifadhi wa Mizigo Katika Mabohari (Warehousing): Kutokana na kupunguka kwa viwango vya mizigo kutoka ng'ambo, kimo cha biashara katika mabohari yetu kilipunguka, hasa katika mabohari ya shehena zinazotowza ushuru. Hata hivyo, mabohari yetu Mombasa hupokea vimo vikubwa vya majani chai ya kusafirishwa ng'ambo pamoja na madawa yote ya kutengeneza ngozi yanayosafirishwa ng'ambo kutoka nchini, na ambazo zote zinaendelea kuchangia vyema faida.

Uchukuzi Mizigo kwa Magari (Transport): Kama nilivyosema katika ripoti zangu awali, idadi ya magari yetu imepunguzwa lakini licha ya kupunguzwa hivyo, sehemu hii bado inaendelea kuleta faida.

Huduma za Mashehena ya Mizigo (Container): Ingawa kutikuwa na mpunguko wa idadi ya mashehena ya mizigo katika depo yetu, sehemu hii iliongeza kiasi cha faida.

IDARA YA USAFIRISHAJI ABIRIA (EXPRESS TRAVEL GROUP)
Idara hii, ambayo inaongozwa na Bw. Richard Markham baada ya kufanyiwa mabadaliko, sasa imeelekezwa katika kuchangia mgao ulioongezeka wa faida katika siku zijazo. Kwa mara ya kwanza tangu ilipoanzishwa, idara hii ilileta karibu asilimia 25 ya matokeo ya kampuni na hali ikiendelea hivyo, basi asilimia hii inapasa kuongezeka. Matokeo ya kibinafsi ya shughuli za idara hii ni kama yafuatavyo:

Sehemu ya Europcar: Licha ya kwamba idadi ya magari ilipunguzwa, biashara ya magari ya kukodisha ilichangia vyema matokeo ya kampuni. Tawi la Mombasa lilifanya vyema hasa kutokana na kandarasi yenye faida kutoka kwa kundi moja la Jeshi la Wanahewa la Marekani ambalo linasaidia kusafirishia Somalia misaada ya dharura. Kandarasi hii ambayo imeendelea hadi robo ya kwanza ya mwaka wetu mpya wa kifedha, inapasa kuhakikisha kwamba Europcar imefanya vyema mwaka huu.

Sehemu ya Utalii (Touring): Utalii haukutia moyo sana katika mwaka huo lakini sasa tumetoa jarida jipya ambalo litagawiwa idadi kubwa ya wateja wetu na sehemu nyingine zilizogunduliwa za biashara. Hatua ya kwanza ya kuchukuliwa katika mwaka mpya

wa kifedha ni kuimarisha jina letu katika biashara ya utalii ulimwenguni ambapo baadaye tunafikiria sehemu hii italetae kampuni sehemu kubwa ya faida.

Sehemu ya Usafirishaji Abiria (Travel): Sehemu hii ilifanya vyema sana katika mwaka huo. Hivi karibuni tumeanzisha kampeni kali za utangazaji katika televisheni pamoja na utafutaji wateja ili kuimarisha uuzaji tikiti. Inapasa kujulikana kwamba kampeni hizi za utangazaji, pia zinafanywa katika sehemu nyingine za Express Travel Group.

Kama mojawapo maajenti wa kwanza wa IATA nchini Kenya tukiwa na msingi mzuri wa wateja, sehemu hii inapasa kufanya vyema saidi siku zijazo.

Sehemu ya American Express: Sehemu hi pia ilifanya vyema sana katika mwaka huo na matokeo hayo yanatazimiwa kuendelea.

WAKURUGENZI

Bw Richard Markham alijiunga na Halmashauri mnamo Machi 3, 1992. Awali, alikuwa Mkurugenzi wa Uusaji wa Lonhro Hotels na ana ujuzi mwingi wa uusaji katika biashara ya usafirishaji abiria. Namkaribisha katika Halmashauri yetu na pia kuchukua fursa hii kuwashukuru Wakurugenzi wenzangu kutokana na wajibu wao na ushirikiano katika mwaka huo.

WAFANYA KAZI

Kama kampuni ya huduma, wafanya kazi wetu ndio rasilmali kubwa zaidi na ninataka kuwashukuru kwa kuendelea kutoa huduma bora zaidi kwa wateja wetu.

MGAD WA FAIDA

Halmashauri yenu imependekezea Mkutano Mkuu wa Mwaka kwamba wenyehisa wapokee mgao wa kwanza na wa mwisho wa faida wa asilimia 40 kwa rasilmali ya hisa zilizozolipwa. Mgao huu wa faida ni sawa na ule uliolipwa mwaka jana.

HALI YA BAADAYE

Kama ilivyoelezwa tayari, nchi hii kwa wakati huu imekumbwa na matatizo ya kiuchumi na si rahisi kubashiri hali ya baadaye kwa uhakika wowote. Hata hivyo, Halmashauri ya Wakurugenzi wenu na Wasimamizi wanafanya kila wawezalo kuleta matokeo bora yawezekanavyo katika hali hiyo ngumu. Kukabiliana na hali ya baadaye tuna imani na matumaini ya kuendelea kuleta matokeo mazuri kwa wenyehisa wetu.

S.N. Waruhiu
Mwenyekiti

EXPRESS KENYA LIMITED

Head Office, Etcoville,
Off Enterprise Road
P. O. Box 40433 Nairobi
Telephone: 556688
Telex: 22274/23270
Fax: 557259

Mombasa Branch
Nkrumah Road
P. O. BOX 90631 Mombasa
Telephone: 312461/311994
Telex: 21285
Fax: 314408



P.T. Kanyago
Group Managing Director



K. Mwendia
Financial Director & Company Secretary

Express-Kenya Limited is a public company with about 1400 shareholders and is quoted on the Nairobi Stock Exchange.

The Company is divided into two main Divisions, namely Freight Services Division and The Express Travel Group operating with branches in both Nairobi and Mombasa.



Christmas party entertainment, Nairobi



Long Service Awards



EXPRESS AIRFREIGHT

Jomo Kenyatta International Airport
P. O. Box 40433 Nairobi
Telephone: 822332/822346
Telex: 23270/22274
Fax: 822880

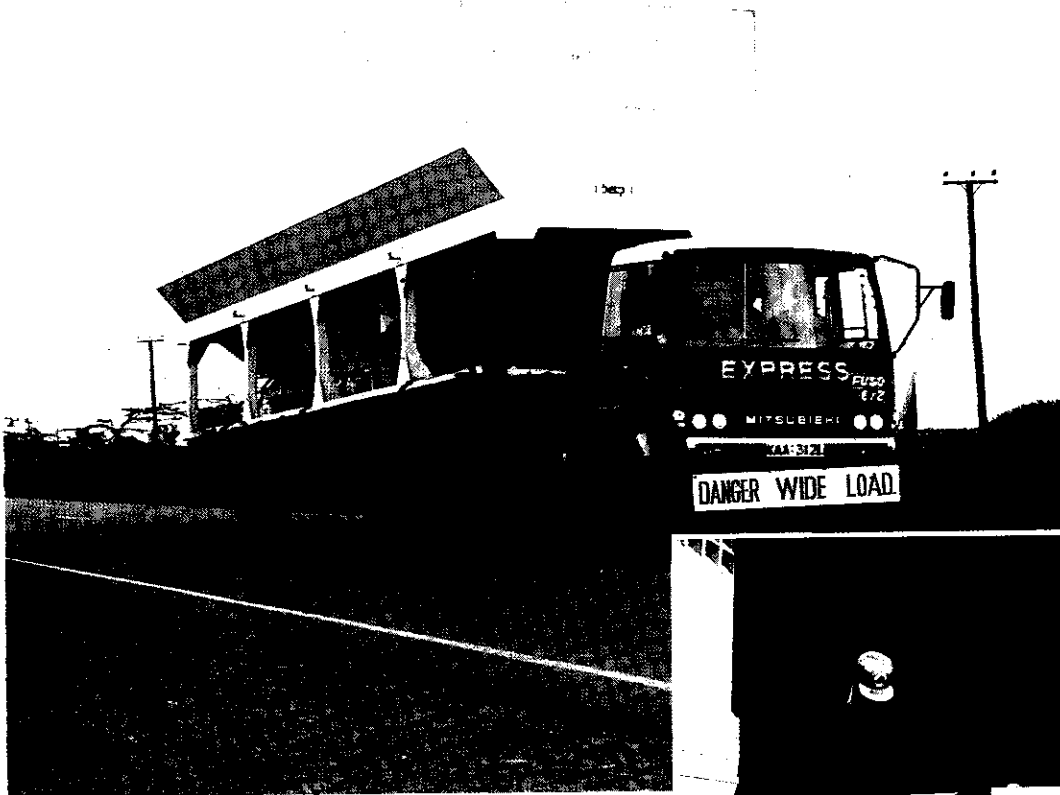


Airfreight Operations, Nairobi

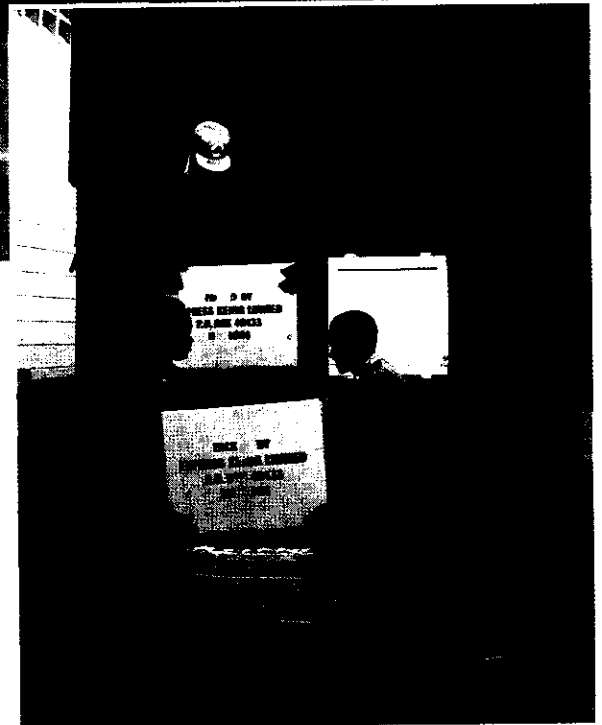
The Airfreight Department is based at Jomo Kenyatta International Airport. Express Airfreight Department is IATA-appointed and it is a member of Kenya Airfreight Forwarders' Association. In addition, this Department has several representative offices worldwide including the World Air Cargo Organisation (WACO).

The Department is one of the best cargo links with the rest of the world and offers the following facilities:

- Consolidations (Break Bulk Agents)
- Export Cargo Documentation
- Professional packing and handling
- Import cargo clearance
- Transhipment of cargo to neighbouring countries



Specialised Transport Service and Removals



EXPRESS TRANSPORT

Etcoville
 Off Enterprise Road
 P. O. Box 40433 Nairobi
 Telephone: 556688
 Telex: 22274/23270
 Fax: 557259

Mwinyi Mpate Road
 P. O. Box 90631 Mombasa
 Telephone: 23150
 Telex: 221285
 Fax: 314408

This Department provides transport services of all types with specialised expertise in out-of-gauge loads. The Department has a large fleet of vehicles ranging from light vans to vehicles capable of carrying up to 80 tons.

The staff of this Department, like all the others, is fully trained with many years of experience in handling specialised cargo and any other type of cargo.

Specialities include:

- Heavy haulage
- Loading and off-loading and positioning of cargo
- Hiring out of tents, tables and chairs
- Container Transport
- Household and office removals



EXPRESS CONTAINERS

Etcoville
Off Enterprise Road
P. O. Box 40433 Nairobi
Telephone: 556688
Telex: 22274/23270
Fax: 557259

Changamwe
P. O. Box 90631 Mombasa
Telephone: 433044
Telex: 21285
Fax 314408

- Combined Bill of Lading – both import and export
- Consultants on containerisation
- Container transport (cartage) to ICD and various loading or off-loading sites throughout the country

Express Container Depots have several advantages for their users which include:

This Department caters for the ever-increasing demand for Container Services. In Nairobi, it is situated in the Industrial Area just four kilometres from the Inland Container Depot (ICD). The Department has contracts from leading Shipping companies for the following services:

- Container storage for empty containers
- Container repairs
- Container handling

- Required containers will be collected or delivered at shortest notice.
- There are facilities for repairing damaged containers.
- The container yards are open on Saturdays and could be opened on Sundays and Public Holidays by arrangement.
- There is ample space for storage.
- Delivery even at short notice is possible since Express Transport is available all the time.



Container Depot, Nairobi

EXPRESS SEAFREIGHT

Kitui Road, Industrial Area
P. O. Box 40433 Nairobi
Telephone: 556864/556533
Telex: 22274/23270
Fax: 557259

Nkrumah Road
P. O. Box 90631 Mombasa
Telephone: 312461
Telex: 21285
Fax: 314408



Port Operations, Mombasa

This Department deals with clearing and forwarding of all cargo by sea. This includes Containerised cargo which can be conveniently cleared at Mombasa or the Inland Container Depot at Embakasi, where the Department has a branch office.

The following facilities are offered:

- Documentation, handling and forwarding of both import and export cargo.
- Packing of Export Cargo
- Documentation and clearance of post parcels.
- Bonded Warehousing.



FEDERAL EXPRESS

Jomo Kenyatta International Airport
P. O. Box 40433, Nairobi
Telephone: 822332
Telex: 23270/22274
Fax: 822880

Bruce House, Kaunda Street
P. O. Box 40433, Nairobi
Telephone: 334722
Telex: 22274
Fax: 334825

Nkrumah Road
P. O. Box 90631, Mombasa.
Telephone: 312461
Telex: 21285
Fax: 314408



Courier Service, Nairobi

Documents and parcels delivery worldwide.

The company is the sole local representative of Federal Express, providing inbound and outbound courier service not only throughout Kenya but also in Uganda for time sensitive documents and parcels.

Federal Express, based in Memphis (USA) is the world's largest express transportation company, providing time-definite services

for more than 1.5 million items to more than 170 countries each working day. The company has more than 90,000 employees, operates 450 aircraft, and 33,000 computer and radio equipped vehicles.

In Kenya, Federal Express courier service offices are situated at Bruce House in Nairobi, the Freight Village at Jomo Kenyatta International Airport and also Nkrumah Road, Mombasa.

THE EXPRESS TRAVEL GROUP

This is a "one-stop" shop for tourists and travellers. The division handles travel tickets, travellers cheques, car hire arrangements, safaris, and other travel-related matters.

EXPRESS TRAVEL

Bruce House, Standard Street
P. O. Box 40433, Nairobi
Telephone: 334722
Telex: 22274
Fax: 334825

Nkrumah Road
P. O. Box 90631, Mombasa
Telephone: 312461
Telex: 21285
Fax: 314408



R.B. Markham
Managing Director – The Express Travel Group

A world-wide network of over 1600 offices assures the client of unmatched services in everything from air to overland travel. Close liaison with American Express Travel Services means we are able to offer worldwide customer care with the following unbeatable benefits:

- Reconfirmation of airline tickets
- Re-routing/ Re-issuing of air tickets
- Revalidation/changing of reservations
- Hotel bookings
- Car rental reservations
- Sight-seeing arrangements
- Any other travel assistance.

The customer gets all these services free provided all the arrangements are made through our Travel Division or at American Express representative offices throughout the world.

The Travel Division is backed by over 60 years experience in all aspects of travel. It is IATA-appointed and a member of the Kenya Association of Travel Agents (KATA) and the Universal Federation of Travel Agents Association (UFTAA).

Other facilities offered are:

- Air, sea and rail ticket bookings
- Overseas hotel bookings
- Overseas tours
- Overseas car hire.



Travel Service Office, Mombasa



Europcar

Inter rent

Bruce House, Kaunda Street,
P. O. Box 40433, Nairobi
Telephone: 334722
Telex: 22274
Fax: 334825

Nkrumah Road
P. O. Box 90631, Mombasa
Telephone: 312461
Telex: 21285
Fax: 314408

Jomo Kenyatta
International Airport
P. O. Box 40433, Nairobi
Telephone: 822348
Telex: 22274
Fax: 334825

Moi International Airport
P. O. Box 90631, Mombasa
Telephone: 433780
Telex: 21285
Fax: 314408

Lamu Road (Next to Martin Hotel)
P.O. Box 816, Malindi
Telephone: 30556

The Company is the franchise holder for Europcar/Interent, one of the largest car rental systems in the world.

It possesses an extensive fleet of all types of cars and can provide both chauffeur-driven and self-drive vehicles.

Besides Bruce House and Jomo Kenyatta International Airport in Nairobi, it has offices on Nkrumah Road in Mombasa, at Moi International Airport, Mombasa, and at Lamu Road, Malindi.



Europcar Mombasa hiring out cars to US soldiers involved in food airlifts to Somalia under the "Operation Restore Hope" mission

CMA-LIBRARY

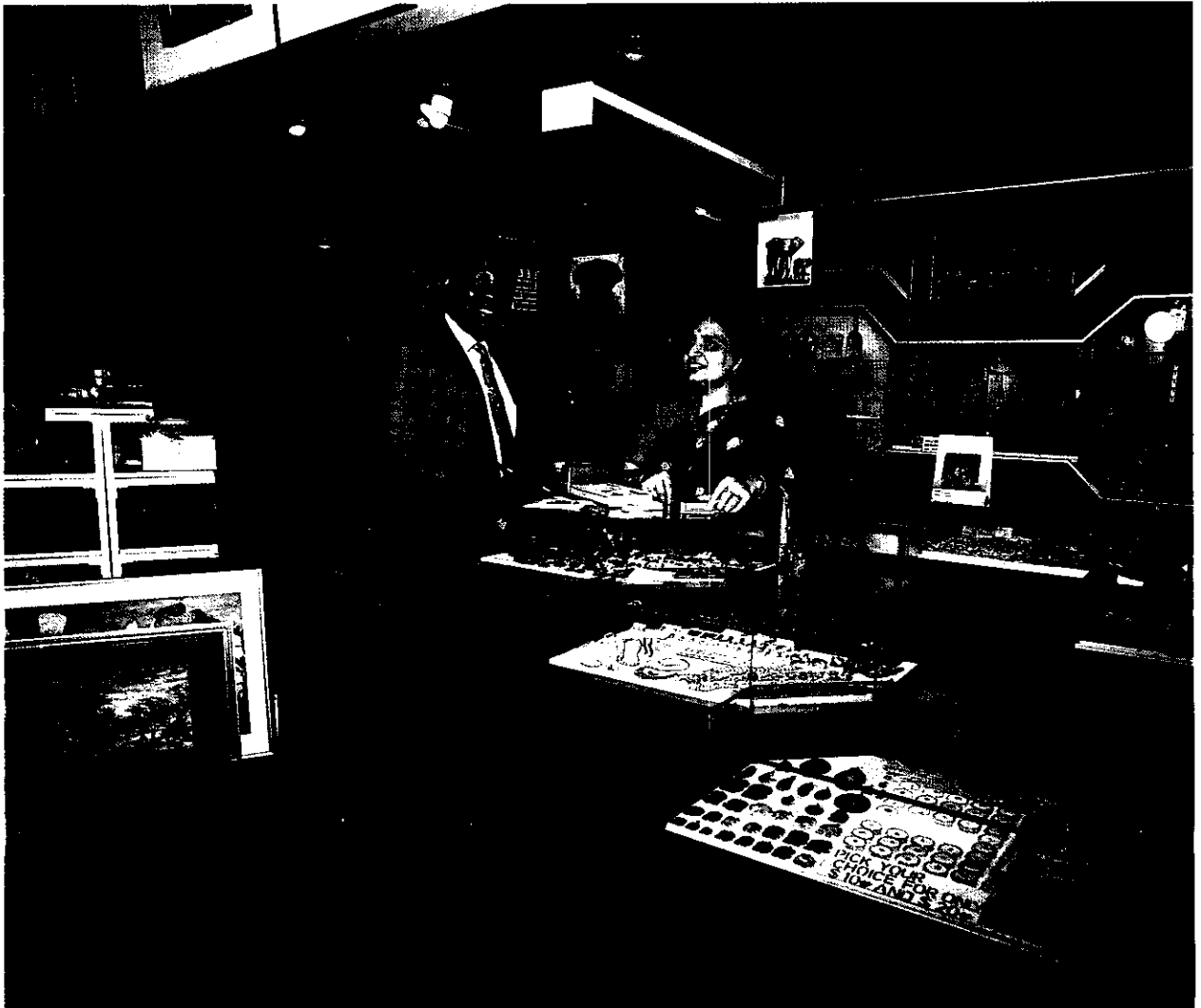
AMERICAN EXPRESS

Bruce House, Standard Street,
P. O. Box 40433, Nairobi
Telephone: 334722
Telex: 22274
Fax: 334825

Nkrumah Road,
P. O. Box 90631, Mombasa
Telephone: 312461
Telex: 21285
Fax: 314408

This department has been the sole representative of American Express in Kenya for over 20 years and offers the following exclusive services:

- Issue of American Express Travellers Cheques
- Refund of lost Travellers Cheques
- Replacement of lost or stolen Credit Cards
- Servicing of establishments which accept American Express Credit Cards.
- American Express Travel Service Representatives
- American Express Clients' mail.



American Express, Nairobi – Paying a visit to one of the outlets

TOURING

Bruce House, Standard Street,
P. O. Box 40433 Nairobi
Telephone: 334722
Telex: 22274
Fax: 334825

The Norfolk Hotel Desk,
Harry Thuku Road,
P. O. Box 40433, Nairobi
Telephone: 215917
Telex: 22274
Fax: 336742

This is the touring arm of The Group and caters for the requirements of domestic and overseas tourism.

A versatile and creative staff which has been taking visitors through the tourism wonders of Kenya for over 30 years ensures

that any curiosity is satisfied.

Other services by the Touring Department include:

- Local tours and safaris
- Hotel and lodge bookings
- Self-drive and chauffeur-driven vehicles
- Film locations
- Arranging of conventions
- Special interest tours



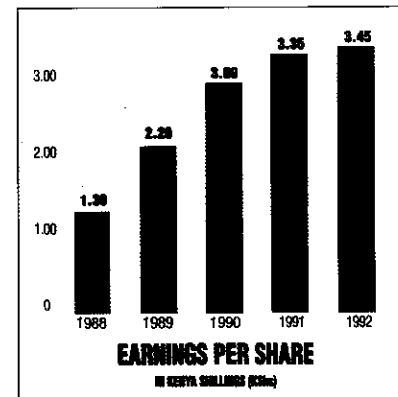
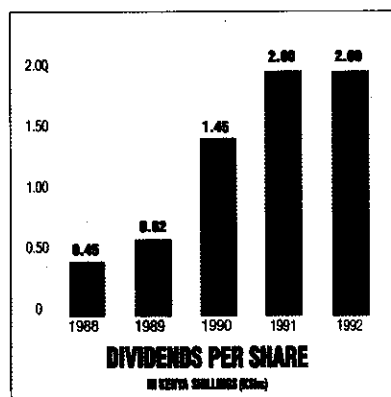
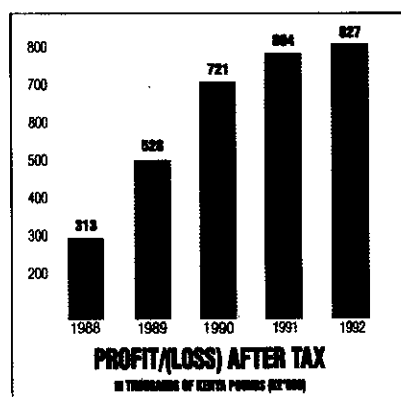
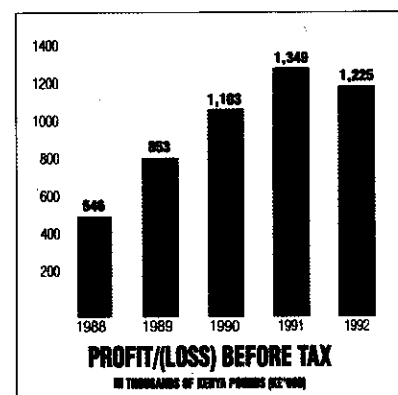
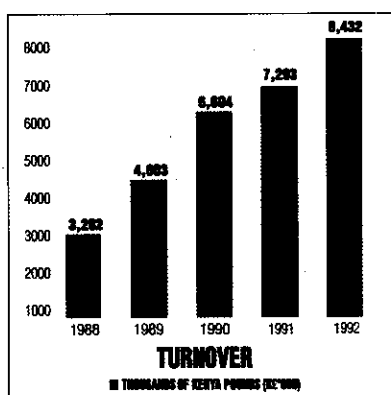
Overseas visitors ready to board one of our touring mini buses

CONSOLIDATED PROFIT AND LOSS ACCOUNT

For the year ended 30th September, 1992

	Note	1992 K£	1991 K£
Turnover	1(b)	8,431,775	7,293,384
Profit before taxation	2	1,224,501	1,349,229
Taxation	3	(397,111)	(544,861)
Profit after taxation		827,390	804,368
Proposed dividend		(480,000)	(480,000)
		347,390	324,368
Undistributed profit brought forward		921,896	1,498,071
Less: Capitalised on issue of bonus shares			(900,000)
Subsidiary no longer consolidated			(543)
Undistributed profit carried forward		1,269,286	921,896
Earnings per share	4	Ksh 3.45	Ksh 3.35
Dividends per share	4	Ksh 2.00	Ksh 2.00

The notes on pages 23 to 28 form part of these accounts.

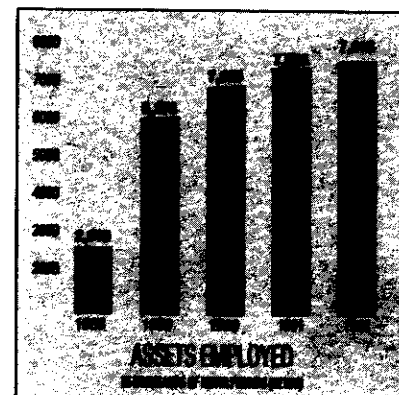
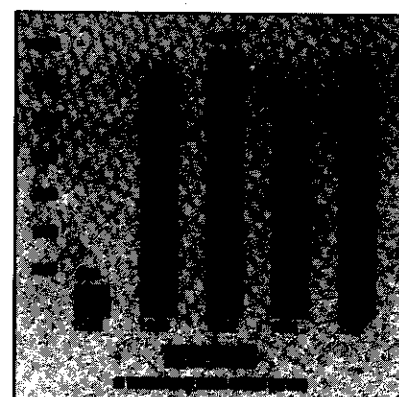
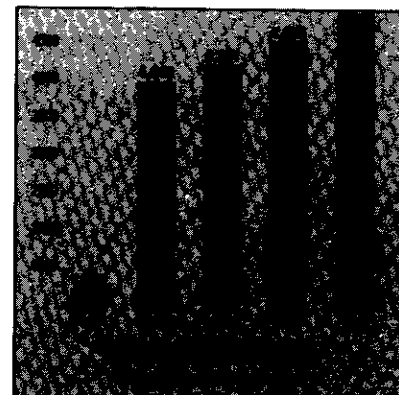


BALANCE SHEET

At 30th September, 1992



	Note	GROUP		COMPANY	
		1992 K£	1991 K£	1992 K£	1991 K£
FUNDS EMPLOYED					
Share capital	5	1,200,000		1,200,000	
Reserves	6	3,741,590		2,798,736	
Equity interest		4,941,590		3,998,736	
Loans	7 & 13	748,750		748,750	
		<u>5,690,340</u>		<u>4,747,486</u>	
ASSETS EMPLOYED					
Fixed Assets	8	7,711,813		6,399,037	
Shares in subsidiaries		—		374,642	
Investments	9	100,325		100,325	
		<u>7,812,138</u>		<u>6,874,004</u>	
CURRENT ASSETS					
Stocks	10	81,133		81,133	
Group companies		646,712		774,992	
Debtors		5,342,345		5,343,717	
Loan and debenture		—		82,491	
Bank and cash balances		20,344		20,344	
		<u>6,090,534</u>		<u>6,302,677</u>	
CURRENT LIABILITIES					
Group companies		14,000		231,798	
Creditors		5,960,313		5,956,803	
Bank overdrafts	13	822,081		822,081	
Bank loans	13	633,500		633,500	
Taxation		302,438		305,013	
Proposed dividends		480,000		480,000	
		<u>8,212,332</u>		<u>8,429,195</u>	
NET CURRENT LIABILITIES		<u>(2,121,798)</u>		<u>(2,126,518)</u>	
		<u>5,690,340</u>		<u>4,747,486</u>	
		<u>6,769,581</u>		<u>5,588,964</u>	
S.N. Waruhiu	} Directors				
P.T. Kanyago					



The notes on pages 23 to 28 form part of these accounts.

CONSOLIDATED STATEMENT OF SOURCE AND APPLICATION OF FUNDS

For the year ended 30th September, 1992

	1992	1991
	K£	K£
SOURCE OF FUNDS		
Profit before taxation	1,224,501	1,349,229
Adjustment for items not involving the movement of funds		
Excess depreciation on revalued assets	(45,881)	(65,959)
Profit on sale of fixed assets	(202,014)	(151,853)
Depreciation	805,148	731,485
	<u>1,781,754</u>	<u>1,862,906</u>
Other sources		
Proceeds on sale of fixed assets	513,852	512,917
Sale of investment	1,400	—
	<u>2,297,006</u>	<u>1,874,923</u>
APPLICATION OF FUNDS		
Leasehire payments capitalised	—	88,200
Loan repayments	1,475,250	1,127,700
Purchase of fixed assets	1,293,897	1,465,120
Tax paid	620,183	447,711
Dividends paid	480,000	348,000
Investments	—	6,835
Stamp Duty paid	—	9,000
	<u>3,869,330</u>	<u>3,585,356</u>
	<u>(1,572,324)</u>	<u>(1,210,434)</u>
Increase/(Decrease) in working capital		
Group companies	(3,531,944)	—
Stocks	29,051	(19,100)
Debtors	1,054,701	(1,122,648)
Creditors	1,012,103	(756,966)
Net liquid funds	(136,235)	688,280
	<u>(1,572,324)</u>	<u>(1,210,434)</u>

1. ACCOUNTING POLICIES

The main accounting policies of the Group are:

a) Accounting convention

The accounts have been prepared under the historical cost convention adjusted by the revaluation of certain fixed assets.

b) Turnover

Turnover represents sale of services to outsiders.

c) Depreciation

Depreciation on assets at cost or valuation is provided on a straight line basis at the following rates per annum:-

Freehold land	Nil
Leasehold land – over 50 years unexpired	Nil
Leasehold buildings – over 50 years unexpired	2%
Leasehold land and buildings – short term	over the life of lease
Plant, machinery, trailers, furniture, fittings and equipment	10%
Motor vehicles and tractors	10% - 20%

Excess depreciation provided on the surplus over cost of assets at valuation is met by an annual transfer from revaluation reserve.

d) Translation of foreign currencies

Transactions during the year are converted into Kenya Shillings at rates ruling at the transaction dates. Assets and liabilities at the balance sheet date which are expressed in foreign currencies are translated into Kenya Shillings at rates ruling at that date. The resulting differences from conversion and translation are dealt with in the profit and loss account in the year in which they arise.

e) Taxation

Current taxation is provided on the profit for the year as shown in the accounts adjusted in accordance with the tax legislation.

No provision is made for taxation deferred through timing differences as it is not likely that such taxation will be payable in the foreseeable future.

f) Stocks

Stocks are stated at the lower of cost and net realisable value.

2. PROFIT BEFORE TAXATION

The following items have been (credited)/charged in arriving at the profit before taxation:

	1992
	K£
Exceptional items:	
Unclaimed customers' monies	(157,303)
Profit on sale of fixed assets	(202,014)
	<u>(359,317)</u>
Excess depreciation on revaluation surplus over cost met by transfer from revaluation reserve	(45,881)
Directors' emoluments	
As Directors	1,500
As Executives	112,900
Auditors' remuneration	
Current year	31,000
Prior year underprovision	1,297
Interest payable – net	384,348
Depreciation	805,148

3. TAXATION

	1992	1991
	K£	K£
a) Charge for the year on adjusted profit at 37.5% (1991: 40%)	397,111	511,301

- b) No provision has been made for the tax liability to taxation that has been deferred by the benefit of taxation allowances on fixed assets which exceed the related amounts provided for depreciation. At 30th September, 1992 this liability is calculated to be K£ 244,605 (1991: K£ 231,157).

4. EARNINGS PER SHARE AND DIVIDEND PER SHARE

Earnings per share is arrived at by dividing profit after tax by the number of issued shares. Dividend per share is arrived at by dividing the total dividend declared by the number of issued shares.

5. SHARE CAPITAL

	1992	1991
	K£	K£
Authorised, issued and fully paid 4,800,000 Shares of KShs 5/- each	1,200,000	



6. RESERVES

	Revaluation K£	Profit and loss Account K£	Surplus/ (Goodwill) arising on Consolidation K£	Total K£
Group:				
At 1st October, 1991	2,564,362	921,896	(46,177)	3,440,081
Net excess depreciation on revalued assets	(45,881)	-	-	(45,881)
Profit for the year	<u>-</u>	<u>347,390</u>	<u>-</u>	<u>347,390</u>
At 30th September, 1992	<u>2,518,481</u>	<u>1,269,286</u>	<u>(46,177)</u>	<u>3,741,590</u>
Company:				
At 1st October, 1991	1,570,882	688,582	-	2,259,464
Net excess depreciation on revalued assets	(31,927)	-	-	(31,927)
Profit for the year	<u>-</u>	<u>571,199</u>	<u>-</u>	<u>571,199</u>
At 30th September, 1992	<u>1,538,955</u>	<u>1,259,781</u>	<u>-</u>	<u>2,798,736</u>

7. LOANS

Group and Company (Secured)

	1992 K£	1991 K£
Between 1 and 2 years	201,000	1,029,500
Between 2 and 5 years	<u>547,750</u>	<u>1,100,000</u>
	<u>748,750</u>	<u>2,129,500</u>

8. FIXED ASSETS

	Freehold land K£	Leasehold Land and buildings		Plant, machinery, equipment and Motor vehicles K£	Total K£
		Long term K£	Short term K£		
Group:					
Cost or valuation:					
At 1st October, 1991	3,687	2,225,000	2,642,062	4,126,751	9,291,500
Transfer	—	1,000,000	(1,000,000)	—	—
Additions	—	65,003	—	1,228,894	1,293,897
Disposals	—	—	—	(730,122)	(730,122)
At 30th September, 1992	3,687	3,290,003	1,942,062	4,625,529	9,861,281
Cost	3,687	1,065,003	67,062	4,492,679	5,628,431
Valuation	—	2,225,000	1,875,000	132,850	4,232,850
Depreciation:					
At 1st October, 1991	—	64,000	122,950	1,575,801	1,762,751
Charge for year	—	52,000	43,200	709,948	805,148
Disposals	—	—	—	(418,431)	(418,431)
At 30th September, 1992	—	116,000	166,150	1,867,318	2,149,468
Cost	—	—	50,087	1,779,209	1,829,296
Valuation	—	116,000	116,063	88,109	320,172
Net book value:					
At 30th September, 1992	3,687	3,174,003	1,775,912	2,758,211	7,711,813
At 30th September, 1991	3,687	2,161,000	2,519,112	2,550,950	7,334,750
Company:					
Cost or valuation:					
At 1st October, 1991	3,687	875,000	2,875,200	4,126,751	7,880,638
Transfer	—	1,000,000	(1,000,000)	—	—
Additions	—	65,003	—	1,228,894	1,293,897
Disposals	—	—	—	(730,122)	(730,122)
At 30th September, 1992	3,687	1,940,003	1,875,200	4,600,829	8,419,719
Cost	3,687	1,065,003	—	4,505,979	5,574,669
Valuation	—	875,000	1,875,000	94,850	2,845,050
Depreciation:					
At 1st October, 1991	—	28,000	77,401	1,560,399	1,665,799
Charge for year	—	34,000	38,667	708,875	781,542
Disposals	—	—	—	(418,431)	(418,431)
At 30th September, 1992	—	62,000	116,067	1,842,615	2,020,682
Cost	—	20,000	4	1,754,506	1,774,510
Valuation	—	42,000	116,063	88,109	246,172



Net book value:

At 30th September, 1992	<u>3,687</u>	<u>1,878,003</u>	<u>1,759,133</u>	<u>2,758,214</u>	<u>6,399,037</u>
At 30th September, 1991	<u>3,687</u>	<u>847,000</u>	<u>2,797,800</u>	<u>2,549,886</u>	<u>6,198,373</u>

The following professional valuations of the Group's and Company's fixed assets have been incorporated in the figures above:

<u>Date of Valuation</u>	<u>Assets Valued</u>	<u>Name of valuers</u>	<u>Basis of valuation</u>
1989	Leasehold land and buildings	Lloyd Masika Limited	Market Value

9. INVESTMENTS

Group and Company:	1992	1991
	K£	K£
Shares at cost and Directors' valuation	100,325	101,725

10. STOCKS

Group and Company:	1992	1991
	K£	K£
General stores	81,133	52,082

11. CAPITAL COMMITMENTS

Group and Company:	1992	1991
	K£	K£
Authorised by the directors not contracted for	177,657	2,127,655

12. CONTINGENT LIABILITIES

Group and Company:	1992	1991
	K£	K£
a) Discounted Bills	731,755	645,368

b) There are guarantees given by the Group and the Company in the normal course of business in connection with customs bonds and bills of lading of which some K£2,549,000 and K£1,045,000 respectively were overdue for cancellation at 30th September, 1992 (1991: K£1,793,493 and K£957,868 respectively) in respect of which no material losses are expected.

13. BANK LOANS, OVERDRAFTS AND OTHER CREDIT FACILITIES

The above have been secured by debentures issued by the company over all its assets for K£ 1,600,000 and supplemented by legal charges over the company's and one of its subsidiary's properties.

14. SUBSIDIARY COMPANIES

The company's wholly owned subsidiaries are:

Express Mombasa Limited

Container Services Limited

Airporter Limited

Express Management Limited

REPORT OF THE AUDITORS TO THE MEMBERS OF EXPRESS KENYA LIMITED



We have audited the accounts set out on pages 20 to 28 and have obtained all the information and explanations which we considered necessary. Proper books have been kept and the balance sheet is in agreement therewith.

In our opinion, the accounts, which have been prepared on the basis of the accounting policies set out on page 23, give a true and fair view of the state of affairs of the Company and of the Group at 30th September, 1992 and of the profit and source and application of funds for the year to that date and comply with the requirements of the Companies Act.

Peat Marwick
Certified Public Accountants
P.O. Box 40612
Nairobi

Date: 22nd December, 1992.

TAARIFA YA WAKAGUZI WA HESABU KWA WANAHISA WA EXPRESS KENYA LIMITED

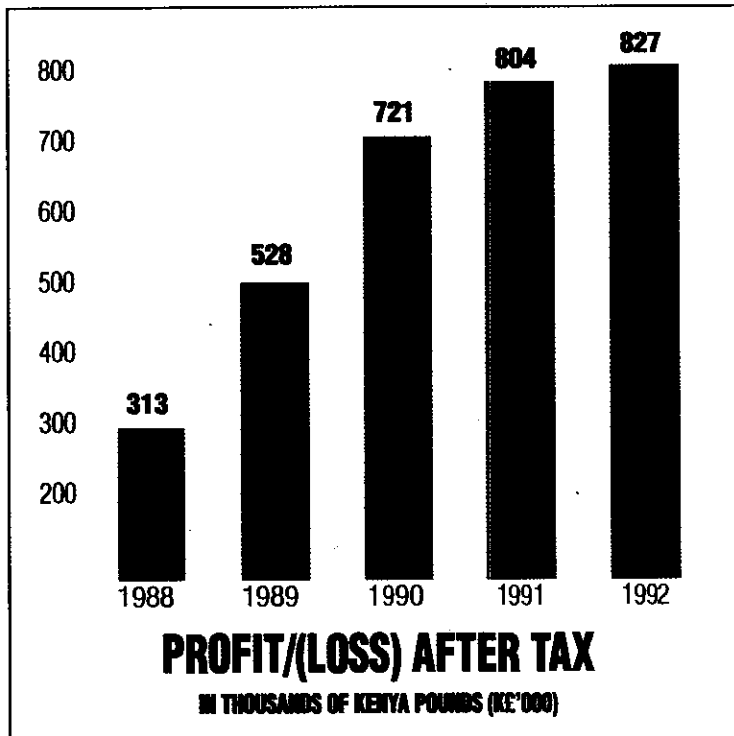
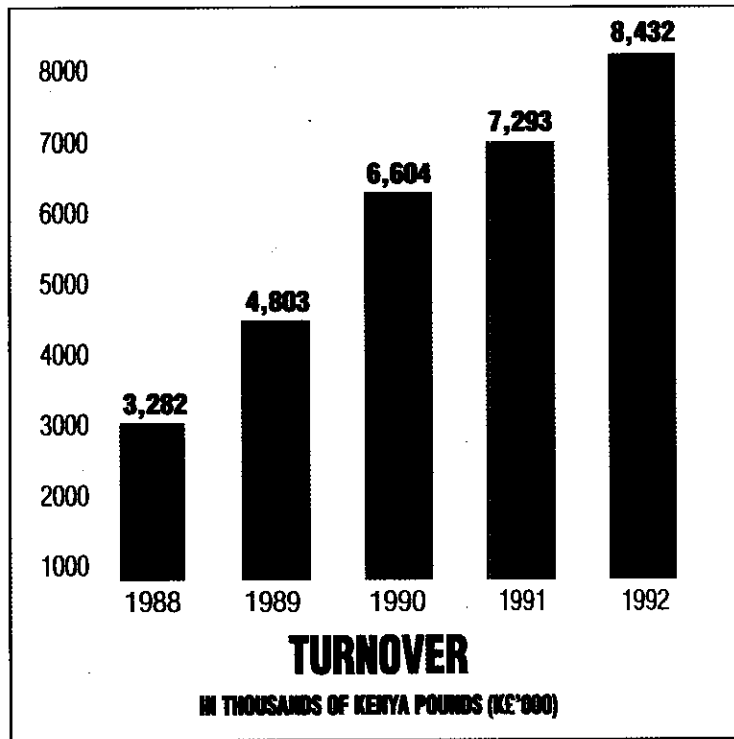
Tumefanya Ukaguzi wa Hesabu kama zilivyo katika kurasa 20 hadi 28 na tumepata habari zote na maelezo ambayo tunaamini kuwa muhimu. Vitabu vya Hesabu viliwekwa kwa njia sawa na urari wa Hesabu unapatana navyo.

Kwa maoni yetu, Hesabu hizo, ambazo zimetayarishwa kulingana na mfumo na maongozi ya Uhasibu kama zilivyo katika ukurasa wa 23, ni maelezo ya kweli kuhusu hali ya Kampuni hii na Kundi lenyewe kufikia Septemba 30, 1992 na kuhusu faida na kiini na jinsi rasiimali ilivyozalishwa kwa kipindi cha mwaka hadi tarehe hiyo na zinakwenda sambamba na mujibu wa Sheria za Makampuni.

Peat Marwick
Wakaguzi Walioidhinishwa
Sanduku la Posta 40612
Nairobi

Tarehe: Decemba 22, 1992.

CPA-LIBRARY





PROXY FORM

I/We _____
of _____
being a Member(s) of the above-named company hereby appoint _____
of _____
or failing him _____
of _____
to vote for me/us/on my/our behalf at the 22nd Annual General Meeting of the said Company to be held at 12.00 noon on Thursday 25th February, 1993 and at any adjournment thereof.
Signed this _____ day of _____ 1993
Signature _____

A Member entitled to attend and vote at this meeting is entitled to appoint a proxy or proxies who need not be a Member(s).

N.B. :

This proxy must be deposited at the Registered Office of the Company, P. O. Box 40433, Etcoville, Off Enterprise Road, Nairobi not later than 48 hours before the time of holding the meeting.

FOMU YA UWAKILISHI

Mimi/Sisi _____
wa _____
nikiwa/tukiwa mwanachama/wanachama wa Kampuni hii iliyotajwa hapa juu namchagua/tunawachagua _____
wa _____
au akikosa yeye/wao _____
wa _____
kupiga kura badala ya mimi/sisi kwa niaba yangu/yetu katika Mkutano Mkuu wa Mwaka wa 22 wa Kampuni hii, utakaofanywa saa sita aduhuri ya Alhamisi Februari 25, 1993 na katika mkutano wowote wake utakaohirishwa.
Imetiwa sahihi leo _____ siku ya _____ 1993

Sahihi _____

Mwanachama mwenye haki ya kuhudhuria na kupiga kura katika mkutano huu ana haki ya kumchagua Mwakilishi au Wakilishi ambaye si lazima kuwa Mshiriki.

TAZAMA:

Fomu hii ya Uwakilishi lazima kufikishwa katika Afisi kuu ya Kampuni hii, Sanduku la Posta 40433, Etcoville karibu na Enterprise Road, Nairobi, kabla ya masaa 48 mbele ya saa ambayo mkutano huu utanza.

**THE COMPANY SECRETARY
EXPRESS KENYA LIMITED
P.O. BOX 40433
NAIROBI
KENYA**

